

Scaling up and soaring high with recurring revenues



Activate your billing and revenue innovation superpowers



Ready to meet the ever-changing demands of your customers for fast, simple, and value-based services? You can be with the visibility and ingenuity to innovate your business model 40% faster and with greater flexibility for introducing new offers.

40%

faster innovation of your business model

Source: SAP performance benchmarking

Power up recurring revenues and defeat revenue leakage.

In every industry, companies that conquer process complexities harness the power of innovative billing and revenue strategies, such as:



Create new revenue streams with complementary services

Add new services – such as software or mobile apps – to enrich your value to new and existing customers and foster profitable business growth and expansion.



Scale to meet high-volume, complex order-to-cash process

Use a platform designed for high volumes and complexity to minimize revenue leakage and manual activities by accurately billing customers and settling revenue-share payouts.



Amplify product-centric offerings with as-a-service models

Offer a monthly subscription that bundles your product with services provided by you or your partners with a customer-specific price that can include recurring, usage, and one-time fees.



Delight customers with comprehensive subscription lifecycle management

Maximize customer lifetime value with personalized offers, accurate order fulfillment, flexible contracts, easier renewals, transparent billing, and various pricing and bundling options.

Surge ahead to new horizons with SAP Billing and Revenue Innovation Management

Boost your monetization superpowers by adding SAP Billing and Revenue Innovation Management to the RISE with SAP offering for S/4HANA Cloud Private Edition.



Pre-integrated with a modern cloud ERP, these modular solutions deliver the fundamental components for monetizing your business models.



Subscription management

Comprehensive subscription lifecycle management with maximum flexibility in monetizing subscription, usage, and revenue-share models so you can:



Design offerings that combine multiple pricing and billing options, such as recurring, usage, one-time, prepay, and pay as you go



Bundle products, services, and projects into a single subscription offer



Manage partner revenue-share agreements to support multisided business models



Pricing and charging

Flexible pricing and rating management with support for high transactional volumes that enable you to:



Model and update pricing logic, from the simple to the most complex



Support real-time and online charging



Calculate partner payments and discounts automatically



Track balance management for usage allowances and credits



Billing and invoicing

Aggregation of billing data from multiple sources to offer a single, marketing-ready customer invoice with complete billing and payment details, allowing you to:



Discount at the invoice level based on amount, percentage, or other factors



Offer flexible billing cycles with ability to create interim, on-demand invoices



Use high-volume error correction and reversal processes in case of outage



Customer financials

Streamlined processes that support high-volume accounts receivables and partner settlement with automation and scalability to help you:



Handle customer payments with a centralized subledger of receivables



Automate settlement of partner revenue-share and rebate payables



Run rules-based payment matching, collections, and dunning



Centralize the management of customer disputes and credit

Rise above your competition with unparalleled monetization capabilities.



Discover the benefits of embracing the SAP Billing and Revenue Innovation Management solution as strategic add-on to your investment in the RISE with SAP offering.

[Learn more](#)